

# **PropVisions**

 $\operatorname{AI}$  Deal Analysis & Alerts for Property Investors and Agents

Beta Client Brief

Version 1.0 | August 27, 2025

#### One line

**PropVisions** turns a property listing URL or API query into a full investment snapshot—refurb costs, rent bands, yield, ROI, EPC and comparables—and alerts you to new or returning deals. It is in **active beta**: fast progress, imperfect outputs.

#### Beta status & what to expect

This is a working beta. We are prioritising speed and client feedback:

- Results are **not final** yet; UI is functional over polished.
- Accuracy is variable by region and listing quality; baselines are published after pilots.
- Our goal:  $\geq 80\%$  accuracy across core outputs (rent bands, refurb banding, EPC match).
- Confidence bands and editable assumptions (management%, voids, fees) give you levers to refine outputs.
- Human judgement remains central; AI accelerates but does not replace investor expertise.

## What works today (MVP)

- Paste a URL: Scrapes portal or agent page into structured data (price, layout, images, agent).
- Refurb from photos: Room-by-room line items using regional baseline rates; totals editable.
- Rent estimates: Historical rents + listing features → monthly/annual rent bands with rationale.
- **Investment metrics:** Stamp duty, fees, management%, voids, maintenance → yield, ROI, cashflow.
- **EPC enrichment:** Rating + measures retrieved from official EPC records.
- Comparables: Basic recent sales/rental comps; flags unusual £/sqft.
- Exports/alerts: Auto PDF/Excel reports; Slack/email notifications.

## Launch (v1) Roadmap

At release, PropVisions will ship with:

- Unified search bar: Search by postcode/filters or paste URLs.
- API integrations: Rightmove, Zoopla, OnTheMarket, auction feeds (where available).
- **De-duplication:** Merge duplicate listings across sources by address/agent/photos.
- Batch import: Saved searches run on schedule; daily digests of new, dropped, or returning deals.
- Compliance: API credentials stored securely; audit logs; honour portal T&Cs and rate limits.

# How it makes estimates (transparent methods)

- **Rent:** Combines historic rent records, postcode priors, and listing cues. Accuracy improves as you edit outputs—feedback loops refine local priors.
- Refurb: Image classification (room type), baseline trade rates, itemised scope with contingency. Fully overrideable by users.
- Checks: Simple comparables, EPC cross-matching, and anomaly flags prompt manual review.

## Mortgage module

**Now:** Standard mortgage assumptions (rate, LTV, product fees) baked into ROI/yield and cashflow.

**Next:** Support for IO vs repayment, ERCs, and live forward rate scenarios. Q3 adds a **live dashboard** with DSCR/ICR visuals and remortgage timing alerts.

## Deal discovery (coming Q2)

- Off-market module: Agent contact trackers; GDPR-compliant outreach; probate/distress flags; light CRM for cadence.
- Status watcher: Tracks portals for new listings, price drops, fall-throughs, and stale stock. Sends pre-analysed alerts filtered by your postcode, price, bed/yield criteria.

#### Accuracy plan

| Output                                  | Metric  | Target  |
|---|---|---|
| Rent bands                              | Mean % error (MAPE), band hitrate   | $\leq 15\%$ MAPE, 80%+ hit-rate   |
| Refurb totals<br>EPC match<br>Yield/ROI | Error vs invoices/quotes<br>Correct record rate<br>Propagated error bands | $\leq$ 20% typical variance<br>$\geq$ 95% match rate<br>Confidence intervals shown in outputs |

Improvement loop: feedback at-source, per-area priors, weekly prompt/model tweaks in beta, monthly calibrations post-launch.

## Risks & mitigations

- Data gaps: Portal HTML/API changes → monitoring + fallback scrapers.
- Model drift: Market shifts  $\rightarrow$  rolling calibration + user feedback.
- Regional quirks: Localised markets  $\rightarrow$  postcode-level priors + optional fine-tuning.

## How to pilot

- Provide target postcodes and 10–20 sample links (plus API keys if available).
- We configure your **sources**, run a guided 2–4 week pilot, and deliver analysis packs + alerts.
- No charge until a pilot is live; beta pricing locks in discounts. Custom regional fine-tunes available.

# Not (yet)

- Guaranteed valuations or lender terms.
- Replacement for surveys, legal or structural due diligence.
- Final UI polish (that follows once accuracy stabilises).

#### Call to action

If you value speed, transparency, and a say in shaping the roadmap, join our first beta cohort. Contact: hello@propvisions.com | propvisions.com